

How can we help?

WHY AIG?

Our GCC & North Africa Property team underwrites risk across a wide range of industry segments. To help our brokers win and retain business with AIG, here are some of our underwriting “sweet spots” and market differentiators.



Property

Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities

- Financial Institutions
- Commercial Property
- Communications
- Education
- Healthcare
- Terrorism Protection
- Infrastructure
- Manufacturing



Preferred Clients

- Multinational
- Major Accounts
- Middle Market
- Captive & Fronted Programmes
- Private Finance Initiatives

AIG Property Differentiators



Claims First

- After coverage for a large property loss is confirmed we advance up to 50% of the agreed loss estimate within 7 days.



Global Risk Engineering

- Extensive network of property risk engineers.
- Industry and sector specialists.
- Help clients avoid and minimise losses.
- Insights for clients about their potential vulnerabilities.



Multinational Excellence

- Significant investment in technology and processes to get global policy issuance prior to inception.
- Tools and tech to give Risk Managers insights across global portfolios.
- See www.aig.com/multinationalplaybook

Timely Multinational Policy Issuance

- Contract certainty
- Local compliance
- Alignment between client's operations
- Early premium allocations
- Reduced rework, minimise cover gaps

Our Property Team

Amer AbdulHadi
 Deputy Head of Property EMEA
 Head of Property GCC,
 North Africa and Sub Saharan Africa
 T: +971 4 509 6243
 M: +971 56 681 5320
 E: AmerAbdulhadi@aig.com

Simeon Gushev
 Technical Underwriting Manager
 FAC Reinsurance
 T: +971 4 5096261
 M: +971 56 682 3658
 E: Simeon.Gushev@aig.com

Sameer Mir
 Senior Property Underwriter
 FAC Reinsurance
 M: +971 56 318 8345
 E: Mir.Sameer@aig.com

Rana El-Husseini
 Senior Property Underwriter
 FAC Reinsurance
 T: +971 54 583 4210
 E: Rana.El-Husseini@aig.com

Jency Jose
 Associate Underwriter
 FAC Reinsurance
 T: +971 4 509 6146
 M: +971 50 920 8934
 E: Jency.Josea@aig.com